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Commodities at a crossroads: South American grain, Australian iron ore, metals markets

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## **South American grain**

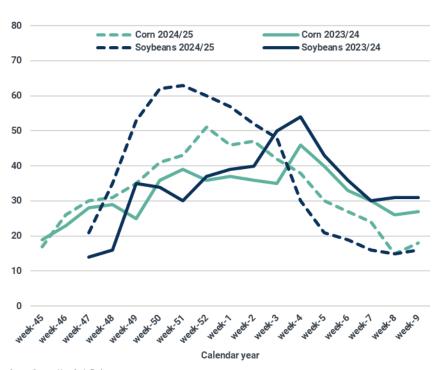
01

# Argentine and Brazilian grain production for 2024/25

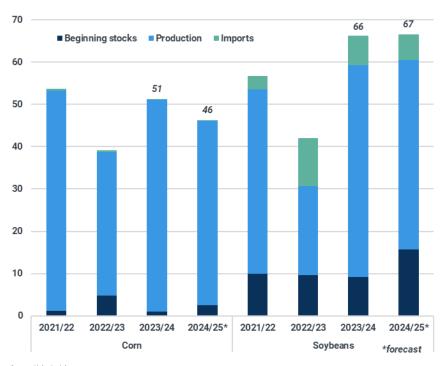
#### **Argentine corn and soybean production**

#### Outlook of strong production scorched by La Niña

#### Good or excellent conditions (%)



#### Total supply (Mt)



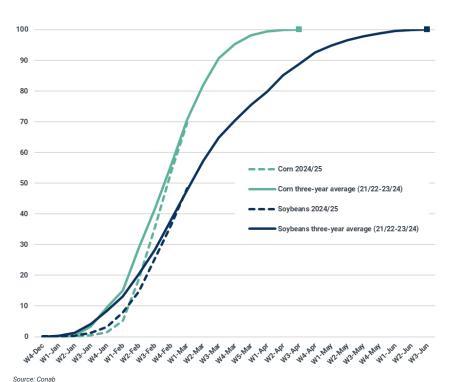
Source: Kpler Insight

Source: Buenos Aires Grain Exchange

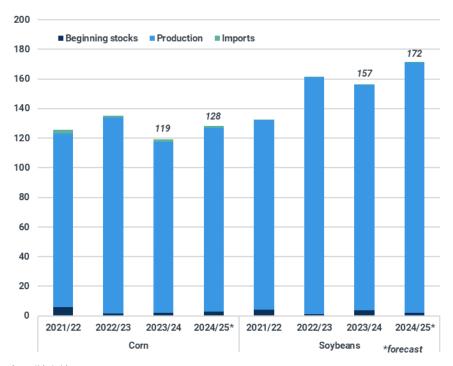
#### Brazilian corn and soybean production

Record soybean crop and second largest corn crop expected

#### Soybean harvest and safrinha corn planting progression (%)



#### Total supply (Mt)



Source: Kpler Insight

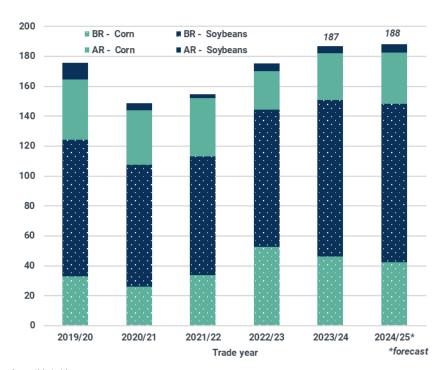
02

# Argentine and Brazilian grain exports for 2024/25

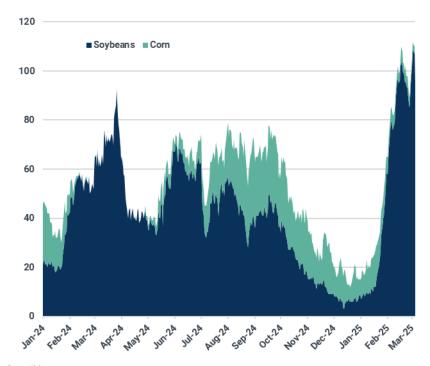
#### Harvest in full-swing in Brazil while Argentine begins

The Brazilian soybean harvest has picked up pace and early-corn is being harvested in Argentina

#### Corn and soybean exports (Mt)



#### **Vessel congestion at Brazil (count)**



Source: Kpler Insight Source: Kpler

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Implications for other major producers and exporters

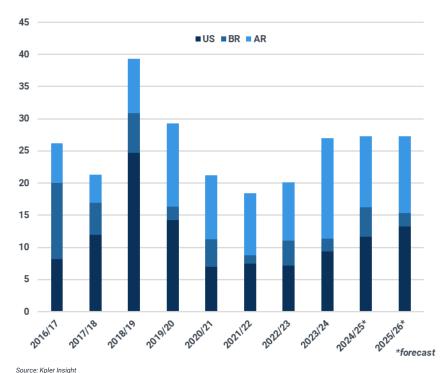
#### Heavier global ending stocks of soybeans

Larger Brazilian soybean exports could impact US soybean campaign in Q4 2025

#### Chinese soybean imports (Mt)



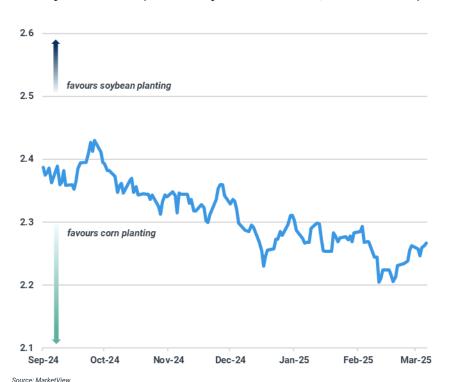
#### Major exporters soybean ending stocks (Mt)



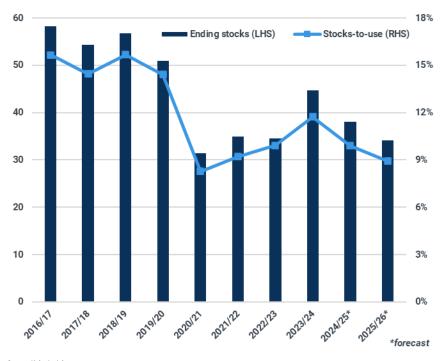
#### US corn stocks-to-use ratio remains tight for 2025/26

Pressure on global soybean prices could lend to more corn acres planted in the United States

#### US soy-corn ratio (CBOT Soybeans Nov-25, Corn Dec-25)



#### US corn ending stocks (Mt) and stocks-to-use (%)



Source: Kpler Insight

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## **Summary**

#### **Production gains in Brazil offset losses in Argentina**

Competitive export campaign in 2024/25 sees tighter ending stocks

#### Production

- Below-average yields in Argentina following La Niña influence weather conditions
- Record Brazilian soybean production and second largest corn crop expected

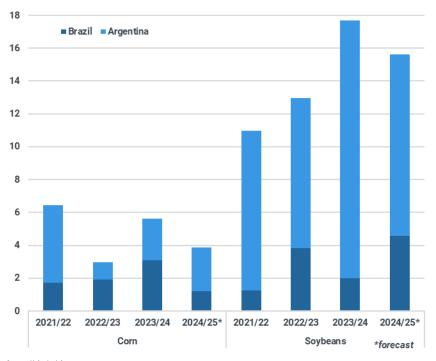
#### Exports

- Argentine harvest underway, expecting slightly lower corn exports year-on-year and minor rise for soybeans although dependent on policy
- Brazilian soybean harvest underway, while corn exports are due to increase in July following safrinha corn harvest

#### • Implications on wider market

- US soybean ending stocks in 2025/26 will be heavy
- Weakness in global soybean prices favour more US corn acres

#### Argentine and Brazilian soybean and corn ending stocks (Mt)



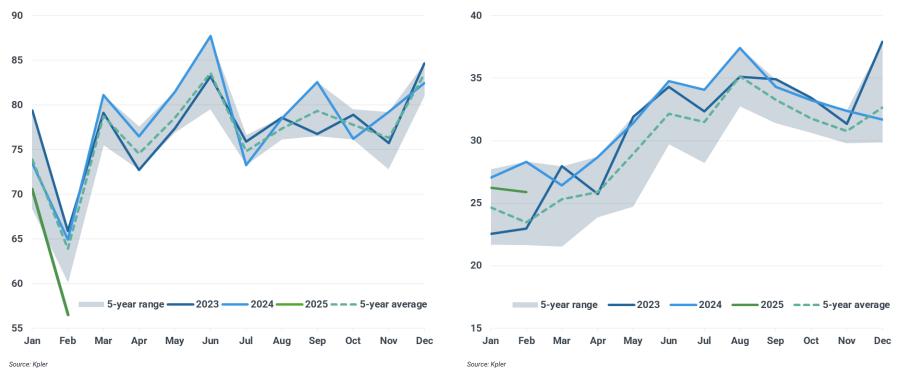
Source: Kpler Insight

## **Australian iron ore**

#### Australian iron ore exports witnessed weather-related disruptions in early 2025

Brazilian exports remain robust compared to the seasonal average, though down y/y against the high base in early 2024

Australian Jan-Feb 25 iron ore exports < seasonal average (Mt) Brazilian exports down y/y but still above seasonal average (Mt)

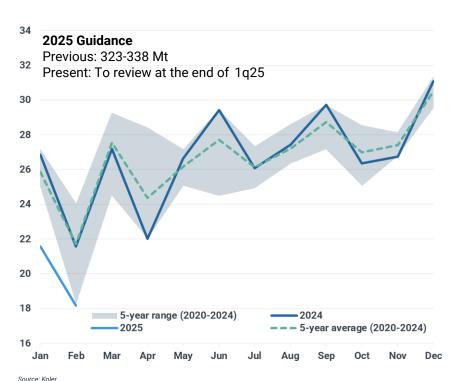


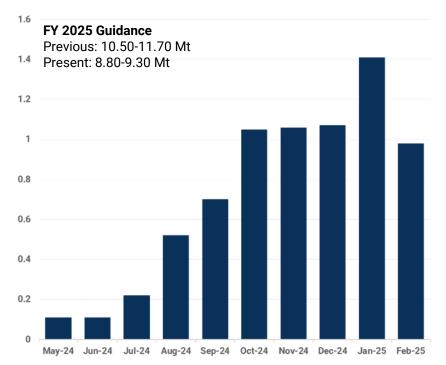


#### Rio Tinto is among the most severely affected in the recent cyclone season

Mineral Resources cuts Onslow guidance and expects the project to reach full capacity in the September quarter of 2025

Rio Tinto may cut 2025 guidance after disruptive Jan-Feb (Mt) Mineral Resources cuts Onslow iron ore shipment guidance (Mt)





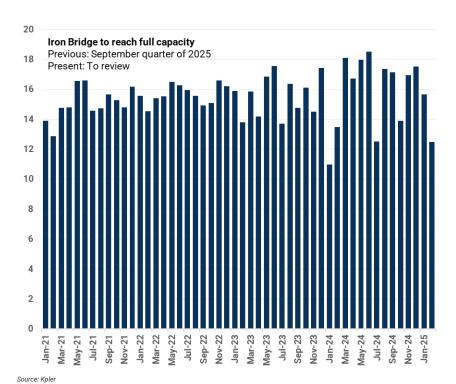
Source: Kpler



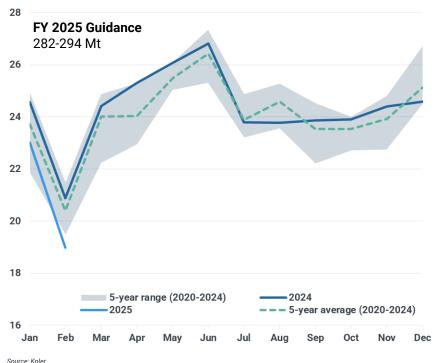
#### FMG expects Iron Bridge delays but maintains its FY2025 guidance

BHP is still on track to reach annual guidance but more likely the lower half

#### FMG maintains annual guidance but delays Iron Bridge (Mt)



#### BHP is set to meet the annual guidance (Mt)



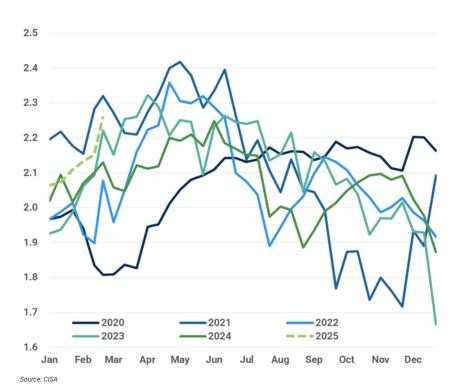




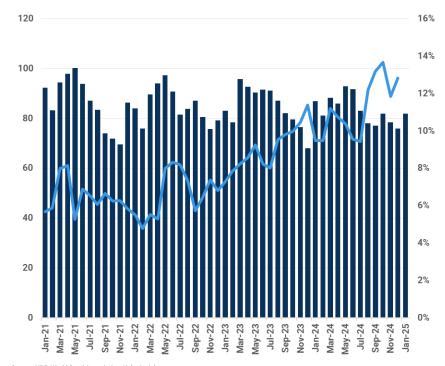
#### China's crude steel output demonstrated anti-seasonal firmness in early 2025

The full 2025 output remains expected to drop as the property sector struggles and exports face multiple headwinds

#### Daily crude steel production by CISA members (Mt)



#### China's crude steel output and steel exports (Mt, %)



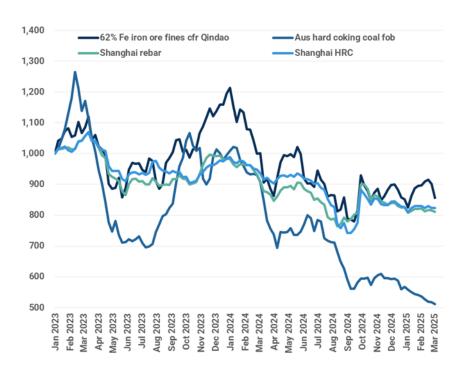
Source: NBS, World Steel Association, Kpler Insight



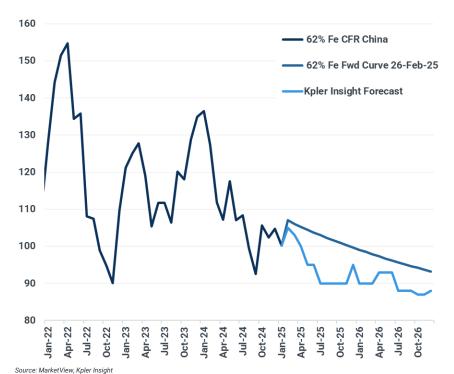
#### Iron ore prices outlook soft

Particularly as a new tit-for-tat trade war escalates...

#### Iron ore prices remain outperform met coal & steel



#### Iron ore pricing outlook 62% Fe CFR China: base case (\$/t)



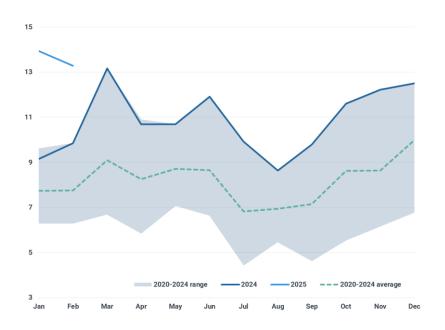


## Nonferrous metals and ores

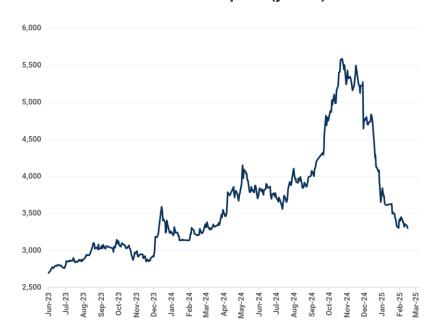
#### **Bauxite: seaborne supply**

Atlantic supply set to increase with further Guinean export growth and Guyana trade, Chinese alumina prices retreat

#### **Guinean bauxite export growth (Mt)**



#### SHFE Alumina second month price (yuan/t)



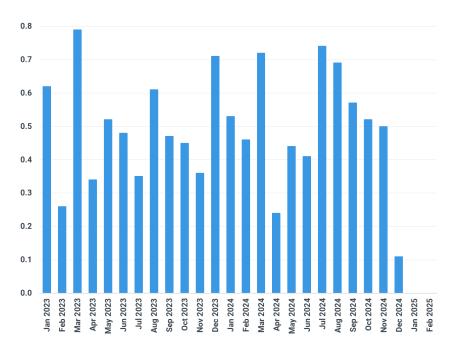
Source: Kpler Source: MarketView, Kpler Insight



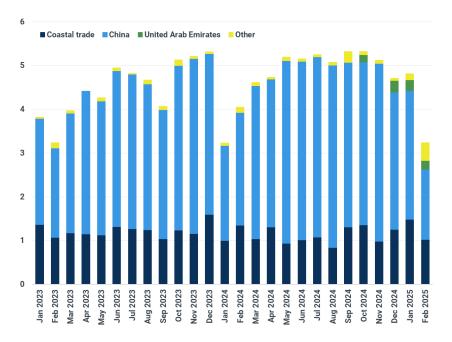
#### Bauxite: new trade routes emerge

Changes to seaborne trades as refiners face challenges securing supplies

#### **Guinean bauxite shipments to UAE halted (Mt)**



#### Australian bauxite trade by destination (Mt)

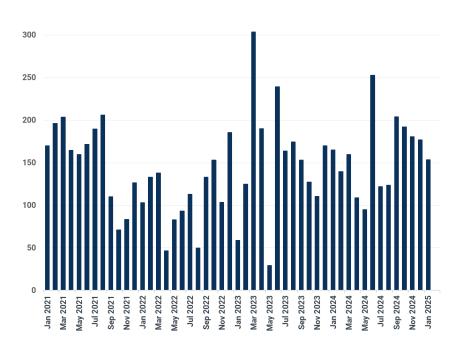




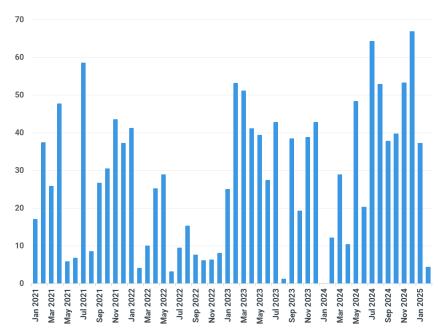
#### **Copper: US market uncertainty**

The US exports copper concentrates and imports finished products; this will not change in the short term

#### **Guaymas copper concentrate exports (kt)**



#### Chile bulk copper product exports to US (kt)

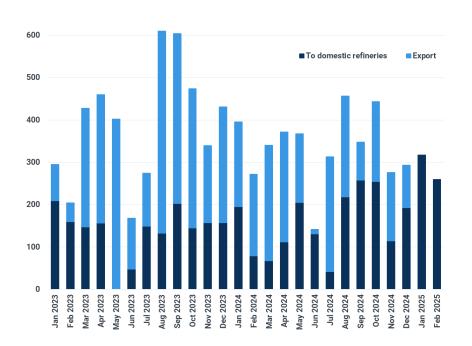




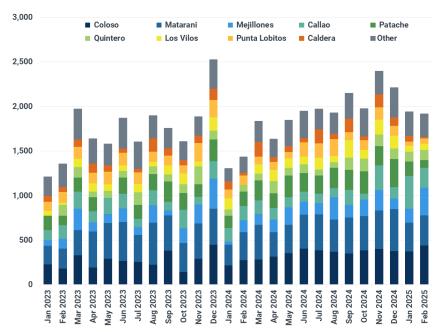
#### **Copper: supply-side developments**

Indonesia to export more copper concentrates in the short term, South American exporters outperform year-ago levels

#### Amamapare copper concentrate exports (kt)



#### Chile and Peru copper concentrate exports by port (kt)

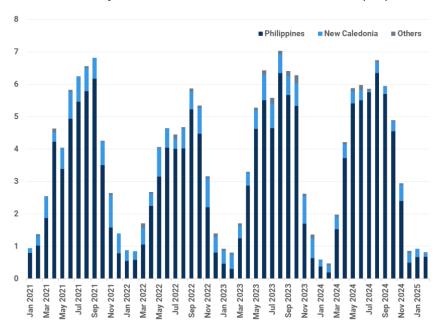




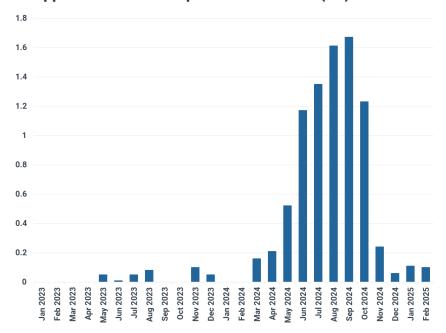
#### **Nickel Ore: concentration of supply**

Seasonal push in Philippines exports beginning, New Caledonia supply struggling, Indonesian outlook uncertain

#### Nickel Ore exports set for seasonal acceleration (Mt)



#### Philippines nickel ore exports to Indonesia (Mt)





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### Thank you

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