



Grains Fundamentals Update

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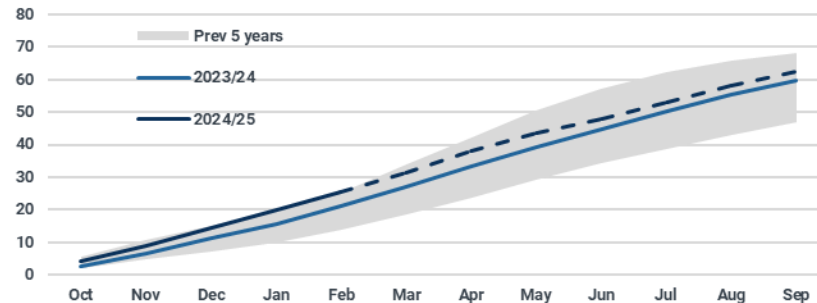
Recap

Major changes since last month

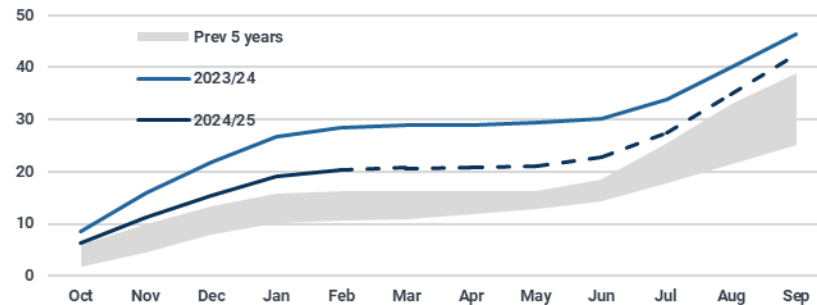
2

- Corn
 - South American crops stabilised
 - US exports catering to increased demand
- Soybeans
 - Brazilian exports to China
- Wheat
 - Winter weather worries subside, waiting for spring
 - Lacklustre demand, despite low supplies
- Tariffs, planting estimates and weather

US corn exports (Mt)



Brazil corn exports (Mt)



Source: Kpler Insight



01

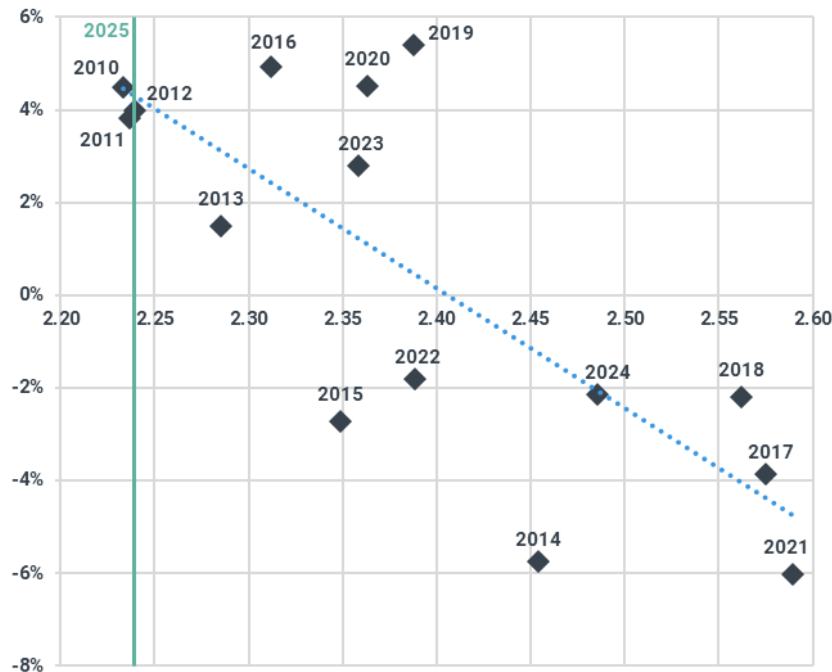
US plantings and tariffs



US soy-corn ratio

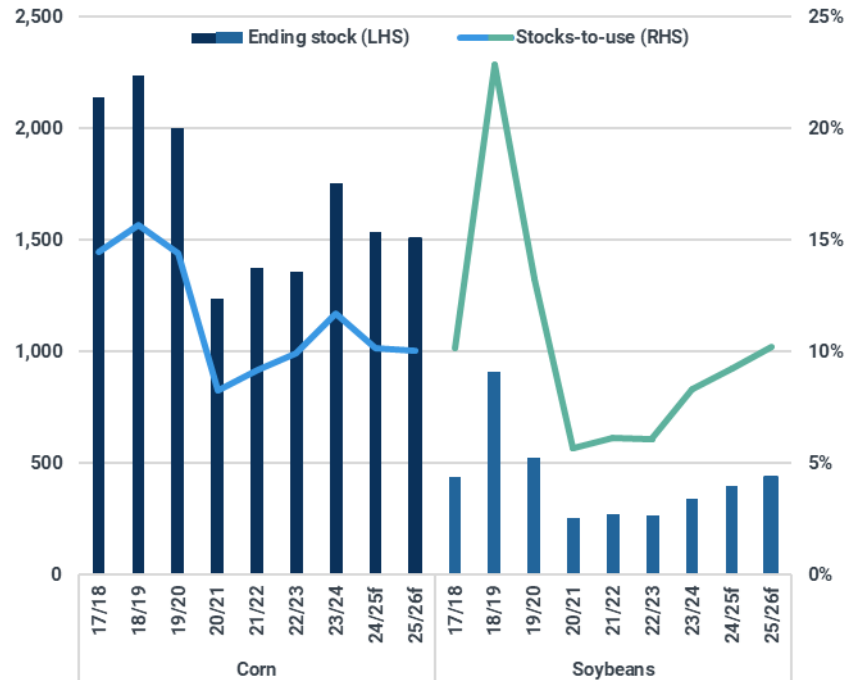
US soy-corn ratio currently suggesting increase of US corn acres in 2025

Year-on-year change for prospective plantings of US corn acres



Source: Kpler Insight

US ending stocks (Mbu) and stocks-to-use (%) for corn and soybeans



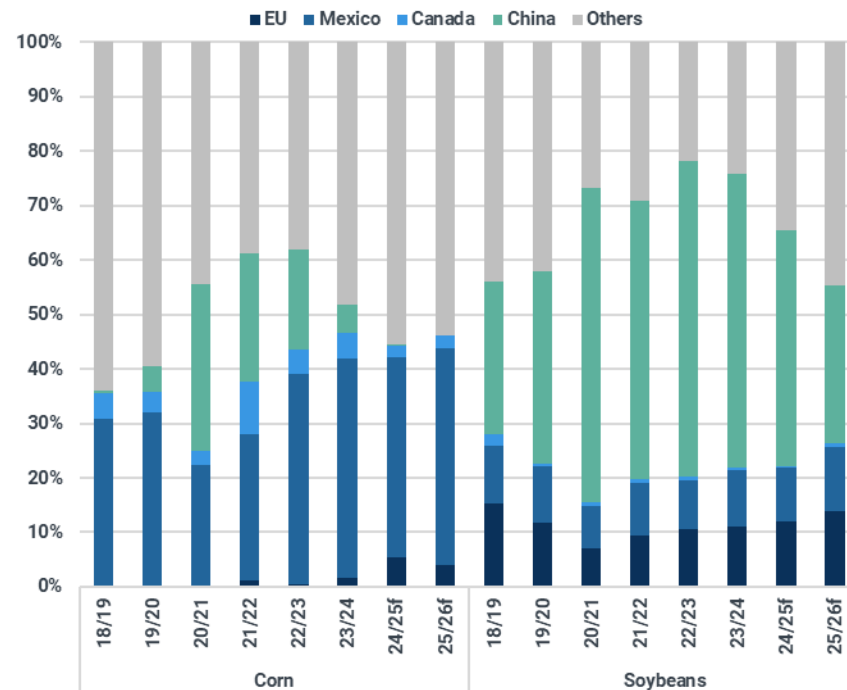
Source: Kpler Insight

US tariffs contributing to uncertainty in grain markets

Postponements and prospective tariffs continue to blur trade outlook

- USMCA goods (all grains) left out of tariffs until April
- US to also impose universal reciprocal tariffs from April
- 20%+ US import tariff on Chinese goods since 4 Mar
- China imposed 10% levy on US soybean, sorghum; 15% on US corn, wheat on 10 Mar
- China to impose 100% levy on Canadian canola meal and oil; seed exempt but under anti-dumping review
- EU will impose tariffs on US goods (corn) in April, could also include soybeans later
- Canada will respond with a 25% import tariff on US corn, soybean and soybean products
- Mexico waiting till 2 Apr to decide

US exports of corn and soybeans by destination (%)



Source: Kpler Insight



02

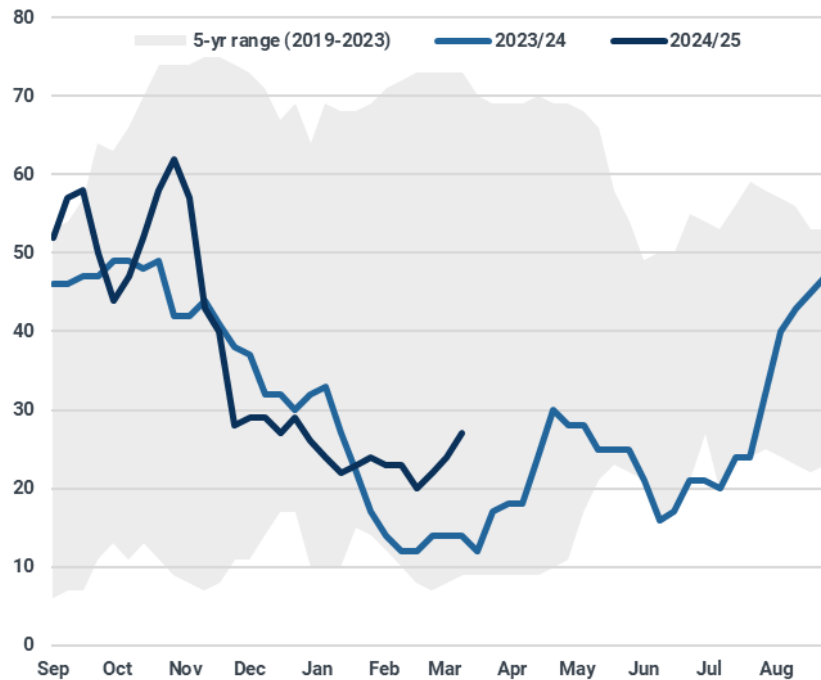
Northern Hemisphere wheat production



Northern Hemisphere wheat in relatively good condition

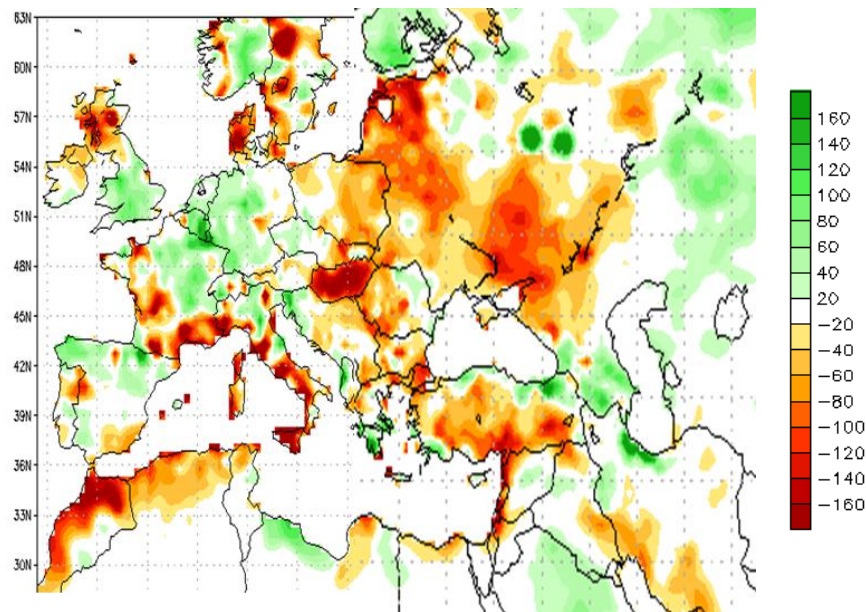
Winterkill threats have faded, however there is dryness in some areas as crops come out of dormancy

US winter wheat in moderate or exceptional drought (%)



Source: USDA

Soil moisture anomaly for February (mm)

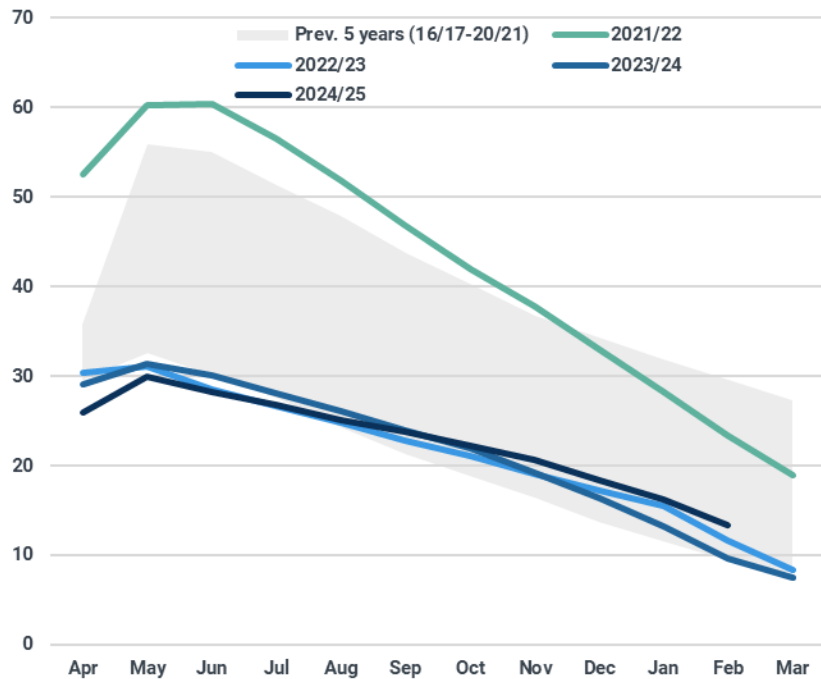


Source: NOAA

India wheat stocks highest in three years

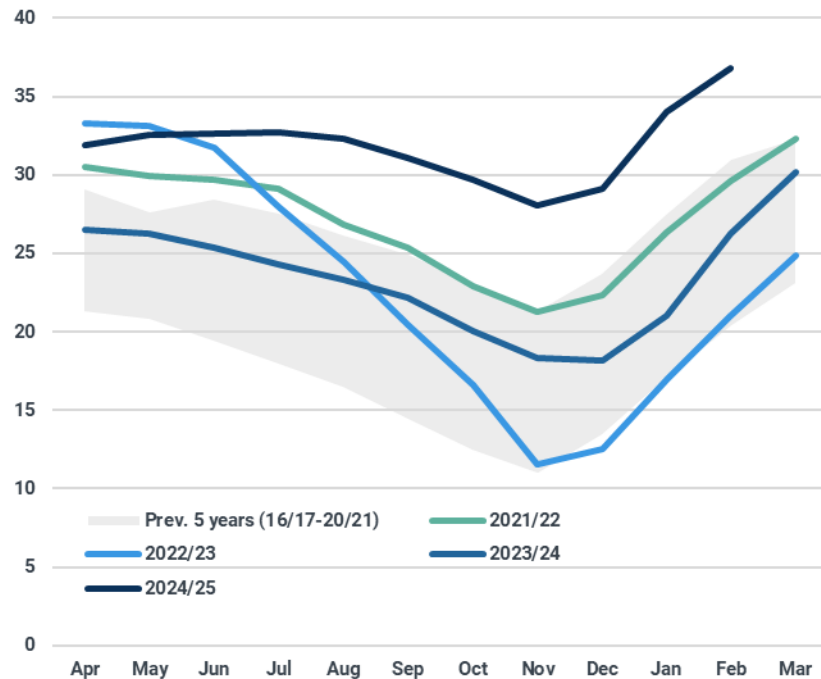
Current stock levels suggest that India is unlikely to import wheat this year

Indian wheat stocks (Mt)



Source: Food Corporation of India, Government of India

Indian rice stocks (Mt)



Source: Food Corporation of India, Government of India



03

Brazilian grain exports

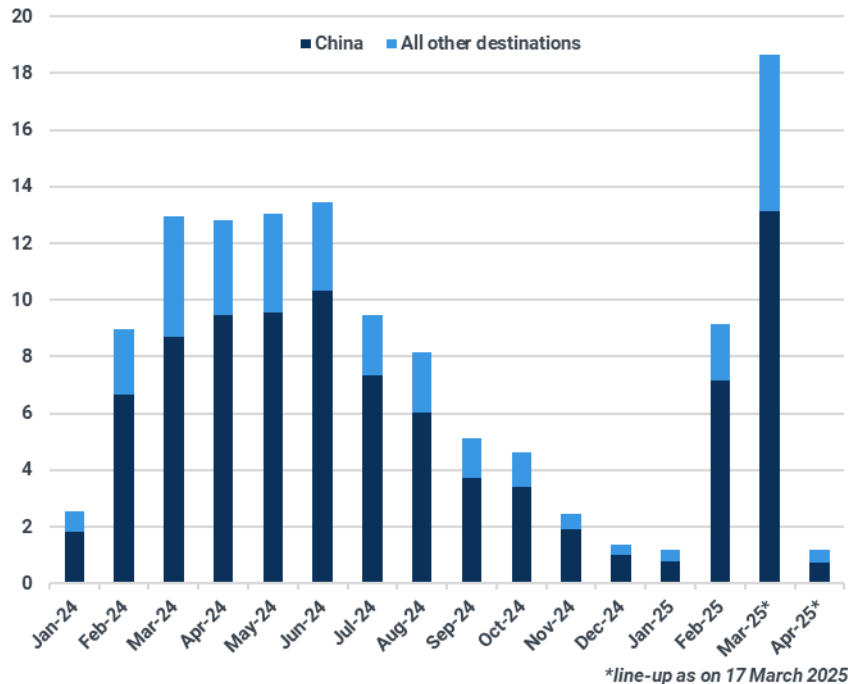


Brazil's soybean exports on the rise

Progression of the soybean harvest in Brazil has accelerated beyond the five-year average

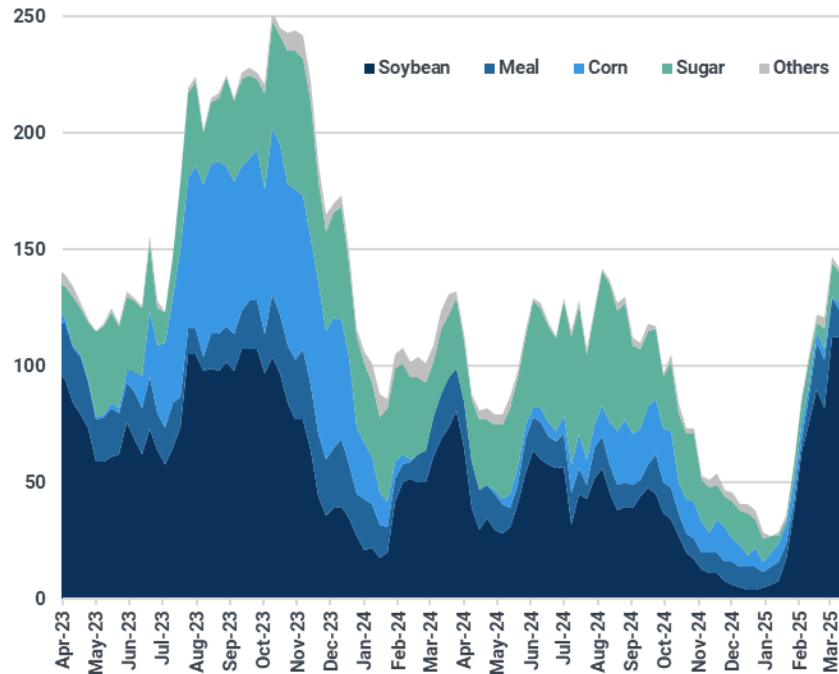
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Brazilian soybean exports line-up (Mt)



Source: Kpler

Vessels waiting to load for >5 days in Brazil (count)



Source: Kpler



04

Trade updates

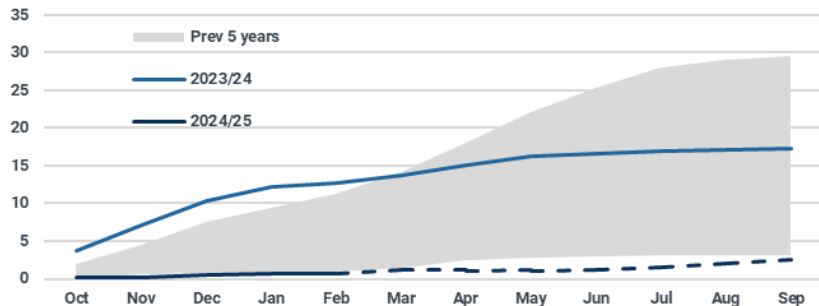


Corn trade

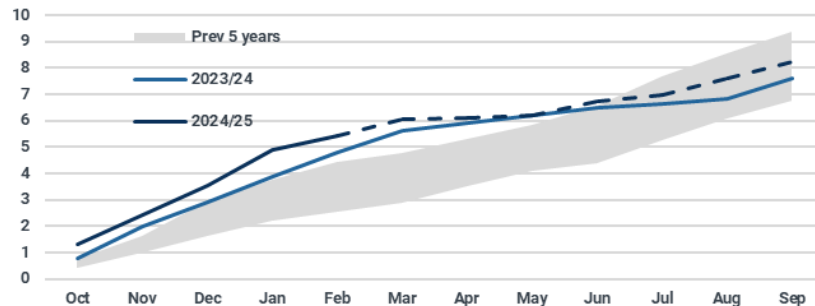
China shuns grain imports, but several others are more active

12

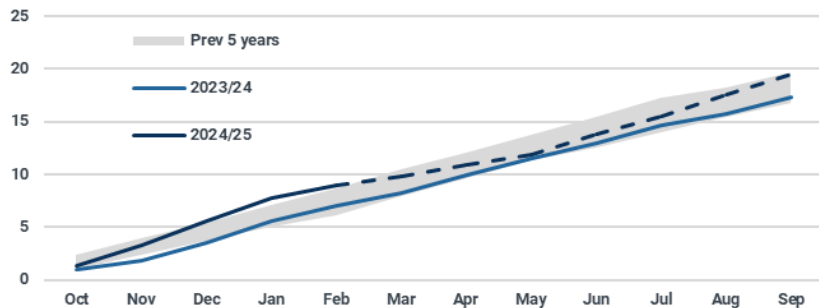
China imports (Mt)



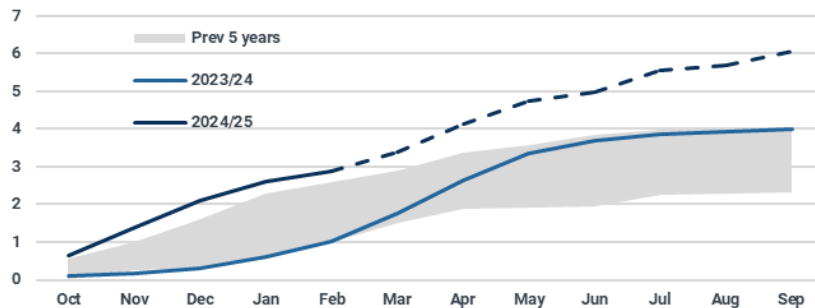
Iran imports (Mt)



North Africa imports (Mt)



Turkey imports (Mt)



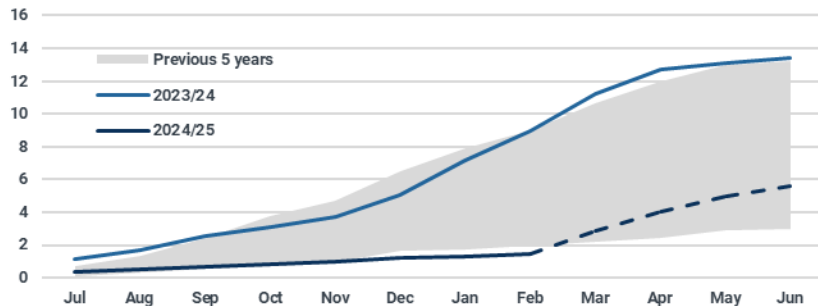
Source: Kpler Insight

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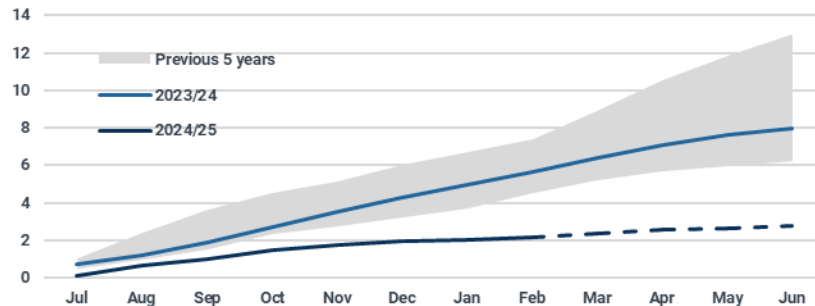
Wheat trade

Despite low supplies, physical trade is low and demand tepid; some demand might be lurking

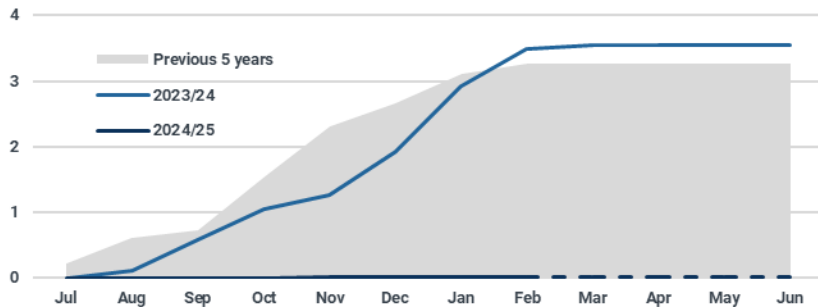
China imports (Mt)



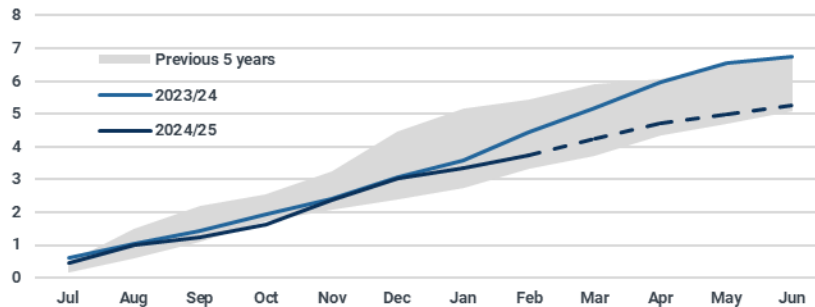
Turkey imports (Mt)



Pakistan imports (Mt)



Bangladesh imports (Mt)



Source: Kpler Insight

Source: Kpler Insight



05

Outlook

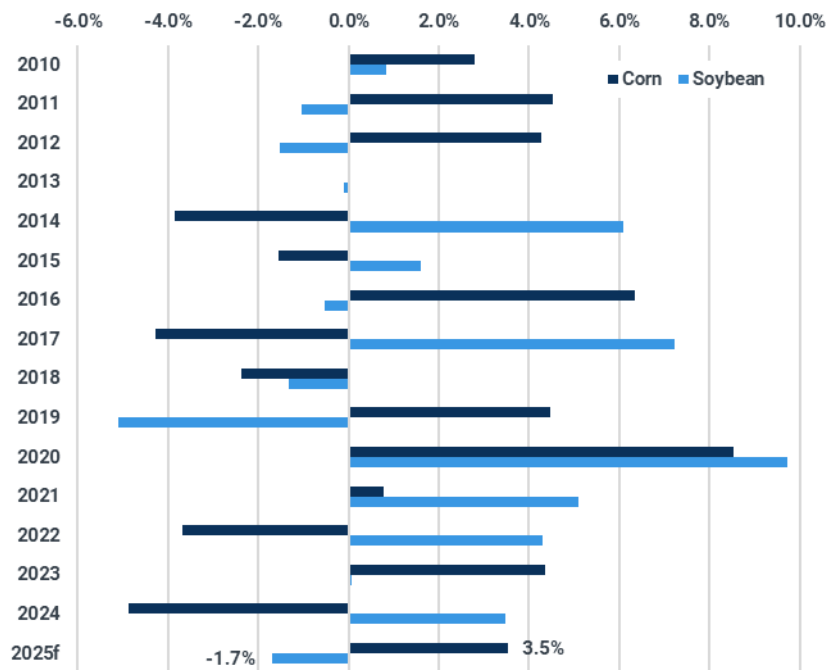


Short-term market drivers

Row crops look for policy certainty while wheat waits for spring weather

- Market has built consensus on prospective planting acreage, deviations will be traded
- Corn should stay supported due to strong demand and high US share in exports
- Soybeans will look for strength in low acres
- Tariffs on Mexico are more likely to affect corn prices than tariffs on China affect soybean prices
- Wheat should remain weak due to meagre demand, surprises excepted
- Northern Hemisphere wheat weather will be traded next, starting mid-April

Change in area, prospective plantings vs. prev. final (%)



Source: Kpler Insight

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Thank you!

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